

## Message Text

UNCLASSIFIED

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21

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W  
----- 018990

R 030827Z MAY 74

FM AMEMBASSY BUDAPEST

TO USDOC WASHDC

INFO SECSTATE WASHDC 1253

AMEMBASSY MOSCOW

AMEMBASSY VIENNA

AMEMBASSY WARSAW

UNCLAS BUDAPEST 1088

E.O. 11652: N/A

TAGS: BEXP, HU

SUBJ: AVIATION GROUND SUPPORT TRADE MISSION

VIENNA FOR EWTC

1. SUMMARY: MISSION DEPARTED WARSAW MAY 1 FOLLOWING FOUR DAYS OF GROUP AND INDIVIDUAL MEETINGS WITH POLISH REPRESENTATIVES IN THE AVIATION AND ELECTRONICS INDUSTRIES. POLISH ORGANIZATIONS EXPRESSING AN INTEREST IN MISSION MEMBERS' EQUIPMENT INCLUDED PEZETEL FOREIGN TRADE ENTERPRISE, CIVIL AVIATION INSTITUTE OF MINISTRY OF CIVIL AVIATION, METRONEX FOREIGN TRADE ENTERPRISE, ORBIS, MINISTRY OF AVIATION INDUSTRY, AND COMMERCIAL AGENCIES PLYMAR AND POLYGLOR.

2. AT ROUND UP MEETING COMPANIES EXPRESSED HIGH PRAISE FOR TOTAL EMBASSY EFFORT IN SUPPORT OF MISSION. COMPANIES REPORTED THEY HAD ACCOMPLISHED ALL OBJECTIVES OF WARSAW STOP. ALL EXPECTED FOLLOW UP CONTACTS MADE DURING COURSE OF MISSION, WITH MOST ANTICIPATING SLAES WITHIN 12 MONTH PERIOD. ALTHOUGH NONE OF MISSION MEMBERS REPORTED ON THE SPOT SALES, ONE FIRM RECEIVED SPECIFIC REQUESTS FOR QUOTATIONS, ANOTHER WAS TOLD THAT SPECIFIC COMMERCIAL INQUIRIES WOULD BE FORTHCOMING. SPERRY REPRESENTATIVE, WHO ARRIVED LATE, PLANS RETURN VISIT TO WARSAW TO COMPLETE UNCLASSIFIED

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DISCUSSIONS INITIATED DURING MISSION.

3. JANKOWITZ/SMITH MEETING WITH AMBASSADOR AND E/C STAFF  
EXPLORED DIFFERENCES BEWTEEN MOSCOW AND WARSAW AND MISSION  
PLANNINGS. SPECIFIC RECOMMENDATIONS TO FOLLOW.

4. MISSION EXPENDITIRES CONSIDERABLY UNDER BUDGET.  
MUDD

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NNN

## Message Attributes

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**Concepts:** n/a  
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**Disposition Comment:**  
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**TAGS:** BEXP, HU  
**To:** COM  
**Type:** TE  
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